



KRONENBERGER ROSENFELD, LLP

Karl S. Kronenberger (admitted *pro hac vice*)
Jeffrey M. Rosenfeld (admitted *pro hac vice*)
Virginia A. Sanderson (admitted *pro hac vice*)
150 Post Street, Suite 520
San Francisco, CA 94108
Telephone: (415) 955-1155
Facsimile: (415) 955-1158
karl@KRInternetLaw.com
jeff@KRInternetLaw.com
ginny@KRInternetLaw.com

FOX ROTHSCHILD LLP

John Gutke (NV State Bar No. 10062)
Wells Fargo Tower, Suite 500
3800 Howard Hughes Parkway
Las Vegas, NV 89169
Telephone: (702) 262-6899
Facsimile: (702) 597-5503
jgutke@foxrothschild.com

Attorneys for Defendant Net 1 Promotions, LLC
dba Click Media

**UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA**

FLEMMING KRISTENSEN, individually
and on behalf of a class of similarly
situated individuals,

Plaintiff,

v.

CREDIT PAYMENT SERVICES INC., a
Nevada corporation, f/k/a
MYCASHNOW.COM INC., **ENOVA
INTERNATIONAL, INC.**, an Illinois
corporation, **PIONEER FINANCIAL
SERVICES, INC.**, a Missouri corporation,
LEADPILE LLC, a Delaware limited
liability company, and **CLICKMEDIA LLC**
d/b/a NET1PROMOTIONS LLC, a
Georgia limited liability company,

Defendants.

Case No. 2:12-CV-00528-APG (PAL)

**DEFENDANT NET 1 PROMOTIONS,
LLC d/b/a CLICK MEDIA'S
OPPOSITION TO PLAINTIFF'S
MOTION FOR CLASS
CERTIFICATION**

1 Defendant Net 1 Promotions, LLC d/b/a Click Media (erroneously named in the
2 complaint as ClickMedia LLC dba Net1Promotions LLC) ("Defendant"), by and through
3 undersigned counsel, hereby opposes Plaintiff Flemming Kristensen's motion for class
4 certification.

5 While Defendant has joined the other defendants' motion to extend the time to file
6 an opposition to Plaintiff's motion for class certification, [D.E. No. 124], out of an
7 abundance of caution, Defendant submits the following preliminary opposition to
8 Plaintiff's motion. Defendant requests the opportunity to file a supplemental opposition
9 brief after the Court rules on the defendants' request for an extension.

10 **MEMORANDUM OF POINTS AND AUTHORITIES**

11 **INTRODUCTION**

12 Plaintiff has alleged that Defendant—or a person acting on behalf of Defendant—
13 sent him two unsolicited text messages. Based on this allegation, Plaintiff has brought a
14 class action against Defendant for violating the Telephone Consumer Protection Act, 47
15 U.S.C. §227 (the "TCPA"). Plaintiff has now moved the Court to certify the class.
16 Plaintiff's motion fails. Plaintiff has not submitted sufficient evidence to suggest that his
17 lawsuit can be maintained as a class action. To the contrary, Plaintiff's own motion,
18 along with his declarations, reveal that Plaintiff has failed to satisfy nearly every element
19 of Federal Rule 23, as explained below:

- 20 • Rule 23(a) requires Plaintiff to demonstrate numerosity through an affirmative
21 evidentiary showing. Here, however, Plaintiff has offered only hearsay evidence
22 about the size of the putative class.
- 23 • Rule 23(a) requires Plaintiff to demonstrate commonality and typicality. However,
24 as numerous courts have found, several individualized questions undermine these
25 prerequisites in TCPA claims, including: a) whether different people sent the text
26 messages at issue, b) whether each class member consented to receiving text
27 messages from the sender(s), and c) whether the sender(s) of text messages
28 were agents of Defendant.





- Rule 23(a) requires Plaintiff to make an affirmative showing of his adequacy as a class representative. Here, however, other Plaintiff has offered no evidence supporting his adequacy.
- Rule 23(b)(3) requires Plaintiff to demonstrate that a class action is the superior method for adjudicating his claim. However, numerous courts have found that because TCPA claims provide for high statutory damages that dwarf any actual harm, class actions are not appropriate.
- Rule 23(b)(3) requires Plaintiff to make a demanding showing, through an affirmative evidentiary submission, that common issues of fact or law predominate over individual issues. However, as numerous courts have found, in the context of TCPA claims, individual issues predominate, such as whether the recipient of the text consented to receiving it.

Based on all of these deficiencies in Plaintiff's showing, the Court should deny Plaintiff's motion for class certification.

BACKGROUND

A. Defendant's Business Model

Defendant is a performance-based marketing company, which matches advertisers with publishers. (Declaration of Jeffrey M. Rosenfeld in Support of Click Media's Opposition to Plaintiff's Motion for Class Certification ¶2 & Ex. A.)¹ Defendant's business model is often referred to as a "publisher network." (Smith Decl. ¶3) As a publisher network, Defendant contracts with publishers to circulate ads on behalf of Defendant's advertiser clients. (Smith Decl. ¶3.) In this context, the term "publisher" refers to a person or business that circulates ads (such as through websites, blogs, or emails) in exchange for commissions for referring sales, leads, and/or traffic to an advertiser's website. (Smith Decl. ¶3) Advertisers use this networked structure because it is not always economical or even feasible for an advertiser to procure and manage

¹ Exhibit A to the Rosenfeld Declaration is referred to throughout this opposition as the "Smith Decl."

relationships with the numerous publishers needed to advertise effectively in the online and mobile context. (Smith Decl. ¶4)

Defendant has contracted with numerous publishers to circulate ads on behalf of Defendant's advertiser clients. (Smith Decl. ¶5) However, before a publisher can circulate ads on behalf of Defendant's advertiser clients, the publisher must review and sign Defendant's Online Affiliate Marketing Agreement (the "Marketing Agreement"). (Smith Decl. ¶6 & Ex A.) Among other things, the Marketing Agreement specifically requires the publisher to comply with the TCPA. (Ex. A)

Defendant does not send text messages promoting its own goods or services or the goods or services of third parties. (Smith Decl. ¶7) Thus, Defendant did not send the text message identified in the declaration of Fleming Kristensen. (Smith Decl. ¶8.)

B. Plaintiff's Allegations

In his declaration, Plaintiff claims that in December 2012, he received an unsolicited text message. (Declaration of Flemming Kristensen in Support of Plaintiff's Motion for Class Certification [D.E. No. 113-2] ("Kristensen Decl.") *passim*.) Plaintiff claims that he did not consent to receiving the text message. (Krisensen Decl. ¶3.) Based on these facts, Plaintiff has asserted a claim under the TCPA against Defendant and on behalf of himself and a similarly situated class. More specifically, Plaintiff seeks to certify a class of: "All individuals who were sent a text message from telephone numbers '330-564-6316,' '808-989-5389,' and '209-200-0084' from December 5, 2011 through January 11, 2012."

Notwithstanding these few facts contained in the Earle Declaration, Plaintiff has submitted no evidence satisfying the requirements of Rule 23.

- Plaintiff has submitted no evidence that Defendant sent the text messages.
- Plaintiff has submitted no evidence that the sender(s) of the text messages were agents of Defendant.
- Plaintiff has submitted no evidence about the number of senders of the allegedly unlawful text messages.



- 1 • Plaintiff has submitted no evidence that any other person received a similar
- 2 text message under similar circumstances.
- 3 • Plaintiff has submitted no evidence, other than pure hearsay, about the
- 4 number of putative class members.
- 5 • Plaintiff has submitted no evidence about how many people who received
- 6 similar text messages consented to receiving those messages.

7 ARGUMENT

8 The Court should deny Plaintiff's motion for class certification because Plaintiff has
9 failed to satisfy nearly every requirement under Federal Rule 23. The class action is an
10 exception to the usual rule that litigation should only be conducted by named parties.
11 *See Comcast Corp. v. Behrend*, 133 S. Ct. 1426, 1432 (2013). To rely on this exception,
12 the party seeking to maintain a class action must affirmatively demonstrate his or her
13 compliance with Rule 23. *See id.* Significantly, Rule 23 does not set forth a mere
14 pleading standard. *See id.* Rather, a party must be prepared to prove his or her
15 compliance with each of the specific requirements of Rule 23. *See id.*

16 First, Rule 23(a) requires the party seeking class certification to demonstrate
17 numerosity, commonality, typicality, and adequacy of representation. *See Amgen Inc. v.*
18 *Connecticut Ret. Plans & Trust Funds*, 133 S. Ct. 1184, 1191 (2013). Certification is
19 proper only if the court is satisfied, after a rigorous analysis, that each of these
20 prerequisites has been satisfied. *See id.* Moreover, courts must often look beyond the
21 pleadings in analyzing whether Rule 23(a) is satisfied, as the analysis typically involves
22 considerations that are enmeshed in the factual and legal issues comprising the plaintiff's
23 cause of action. *See Comcast Corp. v. Behrend*, 133 S. Ct. at 1432.

24 In addition to satisfying the requirements of Rule 23(a), the party seeking
25 certification must also satisfy, through *evidentiary proof*, at least one of the provisions of
26 Rule 23(b). *See Comcast Corp. v. Behrend*, 133 S. Ct. at 1432. When the party seeking
27 certification relies on Rule 23(b)(3), the court must find that the questions of fact or law
28 common to class members predominate over questions affecting only individual



1 members, and that a class action is superior to other available methods for fairly and
2 efficiently adjudicating the controversy. Fed. R. Civ. P. 23(b)(3). Courts require the
3 same rigorous showing under Rule 23(b)(3) as required under Rule 23(a). *See id.* If
4 anything, Rule 23(b)(3)'s predominance requirement is even more demanding than Rule
5 23(a). *See id.*

6 The party seeking class certification bears the burden of proof on all certification
7 issues. *See Zinser v. Accufix Research Inst., Inc.*, 253 F.3d 1180, 1186 *opinion*
8 *amended on denial of reh'g*, 273 F.3d 1266 (9th Cir. 2001). As discussed below, Plaintiff
9 has failed to satisfy nearly every requirement of Rule 23(a) and 23(b)(3).

10 **1. Plaintiff has only submitted hearsay evidence that the putative class is**
11 **numerous.**

12 To satisfy Rule 23(a)(1), a party seeking to certify a class must demonstrate the
13 class is so numerous that joinder of all members is impracticable. Fed. R. Civ. P.
14 23(a)(1); *see Haley v. Medtronic, Inc.*, 169 F.R.D. 643, 648 (C.D. Cal. 1996). While a
15 finding of numerosity can be based on reasonable inferences, those inferences cannot
16 be conclusory or speculative. *See id.*; *Mortimore v. F.D.I.C.*, 197 F.R.D. 432, 436 (W.D.
17 Wash. 2000).

18 Here, Plaintiff has only submitted a hearsay declaration by Plaintiff's law firm,
19 describing the numerosity of the class. (Declaration of Shawn C. Davis in Support of
20 Plaintiff's Motion for Class Certification [D.E. 113-3] ("Davis Decl.") *passim*). Davis
21 describes data that he supposedly received from T-Mobile. However, Plaintiffs did not
22 submit this data with their motion. While Plaintiff is entitled to reasonable inferences in
23 establishing numerosity, he is not entitled to summarize the only supposed evidence
24 without disclosing that evidence. Thus, Plaintiff's motion fails as to numerosity. .

25 **2. As numerous courts have held, individual questions of fact undercut the**
26 **commonality requirement for TCPA claims.**

27 Rule 23(a)(2) requires the plaintiff to demonstrate that questions of law or fact are
28 common to the class. Commonality does not merely refer to the raising of common



1 questions, even if such questions occur in droves; rather, commonality refers to the
 2 capacity of a class-wide proceeding to generate common answers that will drive the
 3 resolution of the litigation. *See Wal-Mart Stores, Inc. v. Dukes*, 131 S. Ct. 2541, 2551
 4 (2011). Dissimilarities within the proposed class may impede such common answers and
 5 weigh heavily against class certification. *See id.* Thus, it is insufficient for plaintiffs
 6 merely to assert a string of common questions without demonstrating how resolution of
 7 these questions will evidence common injury. *See Bennett v. Hayes Robertson Grp.,*
 8 *Inc.*, 880 F. Supp. 2d 1270, 1279 (S.D. Fla. 2012).

9 In analyzing class claims brought under the TCPA, courts throughout the country
 10 have found that individual questions of fact undermine commonality. In relevant part, the
 11 TCPA makes it unlawful for a person: a) to make a call, b) without the prior express
 12 consent of the called party, c) using an automatic telephone dialing system, d) to any
 13 telephone number assigned to a cellular telephone service. 47 U.S.C. §227(b)(1).
 14 Where the defendant itself did not make the call at issue, the plaintiff must demonstrate
 15 that the maker of the call was an agent of the defendant to establish liability under the
 16 TCPA. *See Thomas v. Taco Bell Corp.*, 879 F. Supp. 2d 1079, 1084 (C.D. Cal. 2012).

17 Courts have found that commonality does not exist for TCPA claims for two
 18 primary reasons. First, if a class were certified for a TCPA claim, courts would have to
 19 inquire into whether individual class members consented to the receipt of the calls at
 20 issue. Second, courts would have to inquire into who transmitted which call to each
 21 individual class member, particularly when an agency theory of liability is at issue. Below
 22 is a sampling of these cases:²

23 //

24 _____
 25 ² The below-referenced cases include state cases, where the state class certification
 26 rules parallel Federal Rule 23. Moreover, the below-referenced cases include both: a)
 27 cases where certification was denied based on a lack of commonality under Rule
 28 23(a)(2), and b) cases where certification was denied after finding that questions of law
 or fact common to class members did not predominate over questions affecting only
 individual members under Rule 23(b)(3). Given the substantial overlap between these
 two requirements, this brief refers to these cases together in this section. *See Parra v.*
Bashas', Inc., 291 F.R.D. 360, 390 (D. Ariz. 2013).





- 1 • *Kenro, Inc. v. Fax Daily, Inc.*, 962 F. Supp. 1162, 1169-70 (S.D. Ind. 1997)
- 2 (denying motion for class certification for TCPA claim because court would have to
- 3 conduct individual inquiries into whether class members consented to receive
- 4 faxes).
- 5 • *Forman v. Data Transfer, Inc.*, 164 F.R.D. 400, 403 (E.D. Pa. 1995) (denying
- 6 motion for class certification based on lack of commonality where court would
- 7 have to analyze transmission of faxes to each class member).
- 8 • *Gene And Gene LLC v. BioPay LLC*, 541 F.3d 318, 329 (5th Cir. 2008) (denying
- 9 class certification for claim under the TCPA where issue of consent could not be
- 10 established via class-wide proof);
- 11 • *Vigus v. S. Illinois Riverboat/Casino Cruises, Inc.*, 274 F.R.D. 229, 237-38 (S.D. Ill.
- 12 2011) (denying class certification for claim under TCPA where individualized
- 13 investigation would be needed to determine whether class members consented to
- 14 calls).
- 15 • *Sadowski v. Med1 Online, LLC*, No. 07 C 2973, 2008 WL 489360, at *3 (N.D. Ill.
- 16 Feb. 20, 2008) (denying class certification based on lack of commonality in TCPA
- 17 claim).
- 18 • *Livingston v. U.S. Bank, N.A.*, 58 P.3d 1088, 1090-91 (Colo. Ct. App. 2002)
- 19 (denying class certification based on lack of commonality in TCPA claim where
- 20 individual issues, such as whether each recipient gave prior express consent,
- 21 predominated over common issues).³

22
 23 ³ See also, *Frickco Inc. v. Novi BRS Enterprises, Inc.*, No. 10-10626, 2011 WL 3329480,

24 at *passim (E.D. Mich. Aug. 3, 2011) (denying motion for reconsideration of denial of

25 class certification where individual inquiry of class members' consent would be required

26 to determine liability under TCPA); *Sal's Glass Co., LLC v. Duplicating Methods Co.*, No.

27 HHDCV106016006S, 2013 WL 1407500, *4-5 (Conn. Super. Ct. Mar. 11, 2013) (denying

28 class certification for TCPA claim because claim involved significant individualized

questions of law and fact that undermined commonality); *G.M. Sign, Inc. v. Brink's Mfg.*

Co., No. 09 C 5528, 2011 WL 248511, at *8-10 (N.D. Ill. Jan. 24, 2011) (denying

certification where plaintiff failed to demonstrate predominance of common questions of

fact or law for TCPA claim); *Top Craft, Inc. v. Int'l Collection Servs.*, 258 S.W.3d 488, 491

(Mo. Ct. App. 2008) (reversing trial court's order granting class certification because key

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Here, Plaintiff has made no showing that allowing this action to proceed on a class-wide basis would generate common answers to questions of liability under the TCPA. To the contrary, Plaintiff's evidence indicates that the Court would need to conduct individual inquiries into the following key issues: a) who sent each text messages to each putative class member, b) whether each putative class member consented to receiving text messages from Defendant or the sender of the texts, and c) if a class member received a text message "on behalf of Defendants," (FAC ¶40) whether the sender of that text message was acting as Defendant's agent. *See Thomas*, 879 F. Supp. 2d at 1084 (requiring agency relationship for vicarious liability under TCPA).

Because Plaintiff has made no showing of commonality as to these central elements of any TCPA claim, the Court must deny his motion for class certification.

3. In the context of a TCPA claim, individual issues make it impossible for any plaintiff to demonstrate typicality.

Under Federal Rule 23(a)(3), a plaintiff must demonstrate that his claims are typical of the claims the class. The typicality test centers on whether other members of the putative class have the same or similar injury, whether the action is based on conduct which is not unique to the named class plaintiff, and whether other class members have been injured by the same course of conduct. *See Hanon v. Dataproducts Corp.*, 976

TCPA liability issue included whether call or fax was solicited, and defining class to include "unsolicited" faxes triggered prohibited individualized merit determination); *Blitz v. Xpress Image, Inc.*, No. 05 CVS 679, 2006 WL 2425573, at *6-7 (N.C. Super. Aug. 23, 2006) (denying class certification for TCPA claim where individual inquiry into call recipients' consent was unavoidable); *Carnett's, Inc. v. Hammond*, 610 S.E.2d. 529, *passim* (Ga. 2005) (affirming denial of class certification based on a lack of commonality for TCPA claim); *Kim v. Sussman*, No. 03 CH 07663, 2004 WL 3135348, at *2 (Ill. Cir. Ct. Oct. 19, 2004) (denying motion for class certification because in TCPA context, individual issues of class members' lack of consent predominated); *Kondos v. Lincoln Prop. Co.*, 110 S.W. 3d 716, 721-22 (Tex. App. 2003) (reversing class certification for TCPA claim where individual issues of class members' consent predominated, and class could not be certified despite many common questions of law); *Clean Carton Co. v. 24 Hour Fitness USA, Inc.*, 01CC-002993, 2002 WL 33404982 (Mo. Cir. Ct. Sept. 25, 2002) (denying class certification of TCPA claim because common questions of law or fact did not predominate).



1 F.2d 497, 508 (9th Cir. 1992). In other words, typicality measures whether a sufficient
2 nexus exists between the claims of the representative plaintiff and those of the class at
3 large. See *Piva v. Xerox Corp.*, 70 F.R.D. 378, 388 (N.D. Cal. 1975). Typicality differs
4 from commonality in that it focuses on the representative plaintiff's individual
5 characteristics in comparison to the proposed class.

6 As discussed above, lack of commonality based on individual issues of fact (e.g.
7 the class members' consent) make certification inappropriate. Several courts have found
8 that these same individual issues make it impossible for a TCPA plaintiff to demonstrate
9 typicality under Rule 23(a)(3). See *Forman*, 164 F.R.D. at 404 (finding no typicality for
10 TCPA claim where proof of plaintiff's claims would not necessarily prove all of proposed
11 class members' claims); *Kenro, Inc.*, 962 F. Supp. at 1169 (finding no typicality because
12 each putative class member would have to prove lack of consent); *Local Baking*
13 *Products, Inc. v. Kosher Bagel Munch, Inc.*, 23 A.3d 469, 476 (N.J. App. Div. 2011)
14 (expressing doubts as to whether the plaintiff could satisfy typicality requirement); *Sal's*
15 *Glass Co., LLC*, 2013 WL 1407500 at *5. (finding that plaintiff had failed to establish
16 typicality for TCPA claim where he failed to define a common class on fundamental issue
17 of liability).

18 Here, Plaintiff has failed to establish typicality for multiple reasons. First, Plaintiff
19 has not established that his lack of consent to receiving text messages from Defendant
20 would be typical for other class members. Second, Plaintiff has not established that the
21 sender of the text message to him was the same person who sent text messages to other
22 putative class members. Finally, to the extent the senders of the texts differ among the
23 class members, Plaintiff has not established that each sender was an agent of
24 Defendant, as is necessary to impose vicarious liability. Because each of these facts is
25 critical to a TCPA claim, Plaintiff has not adequately demonstrated typicality and his
26 motion should be denied.

27 //

28 //





1 **4. Plaintiff has offered no evidence of his adequacy to serve as a class**
2 **representative.**

3 Rule 23(a)(4) requires a plaintiff to demonstrate that he will fairly and adequately
4 protect the interests of the class. The determining factor in the adequacy analysis is the
5 forthrightness and vigor with which the representative plaintiff will assert and defend the
6 interests of the members of the class. *See Hanlon v. Chrysler Corp.*, 150 F.3d 1011,
7 1020 (9th Cir. 1998). The adequacy analysis encompasses two separate inquiries: a)
8 whether any substantial conflicts of interest exist between the representative and the
9 class; and b) whether the representative will adequately prosecute the action. *See id.*
10 The representative plaintiff bears the burden of establishing his adequacy. *Kamar v.*
11 *Radio Shack Corp.*, 254 F.R.D. 387, 396 (C.D. Cal. 2008) *aff'd sub nom. Kamar v.*
12 *RadioShack Corp.*, 375 F. App'x 734 (9th Cir. 2010).

13 Here, Plaintiff has offered no evidence that he will adequately protect the interests
14 of the other class members. Nor has Plaintiff provided any evidence about potential
15 conflicts. Plaintiff has not described any effort he has undertaken to determine whether a
16 conflict exists. Plaintiff provides no evidence that he understands what his
17 responsibilities might be. Plaintiff does not describe any efforts he has undertaken to
18 educate himself about his responsibilities.

19 It is Plaintiff's burden to demonstrate that he will be an adequate class
20 representative. Regardless of whether Plaintiff would in fact serve as an adequate
21 representative, Plaintiff has failed to meet his burden of demonstrating his adequacy.

22 **5. Courts have routinely found that class actions are not a superior method**
23 **for adjudicating TCPA claims.**

24 Plaintiff relies on Rule 23(b)(3) in seeking class certification. Among other things,
25 Rule 23(b)(3) requires the plaintiff to establish that a class action is superior to other
26 available methods for fairly and efficiently adjudicating the controversy. The focus of the
27 superiority analysis is on the relative advantages of a class action suit over other forms of
28 litigation that might be realistically available to the plaintiff. *See Hanlon v. Chrysler Corp.*,

1 150 F.3d 1011, 1023 (9th Cir. 1998). Specifically, in analyzing superiority, a court must
2 ask whether there is a better method for handling the dispute than through a class action.
3 *See id.*

4 With respect to TCPA claims, the statutory language and the legislative history
5 demonstrate that a class action is not a superior method for adjudicating claims. Class
6 actions are generally appropriate where individual plaintiffs have small claims, which, in
7 isolation, are too small to warrant recourse to litigation. *See Protectmarriage.Com v.*
8 *Bowen*, 262 F.R.D. 504, 508-09 (E.D. Cal. 2009). In such instances, the class action
9 device equalizes the plaintiffs' ability to advocate their position. *See Zinser v. Accufix*
10 *Research Inst., Inc.*, 253 F.3d 1180, 1192 *opinion amended on denial of reh'g*, 273 F.3d
11 1266 (9th Cir. 2001). In other words, class actions remedy the incentive problem for
12 plaintiffs who seek only a small recovery. *See Amchem Products, Inc. v. Windsor*, 521
13 U.S. 591, 617 (1997) (quoting *Mace v. Van Ru Credit Corp.*, 109 F.3d 338, 344 (1997)).

14 In contrast to a claim that only allows for a small recovery, the TCPA allows a
15 plaintiff to recover up to \$1,500 per call in statutory damages—a sum considerably in
16 excess of any actual damages. *See Local Baking Products, Inc.*, 23 A.3d at 474. In
17 other words, with the TCPA, Congress presented an aggrieved party with a significant
18 incentive to litigate his or her claim without the need to bring a class action. *See id.*
19 Congress expressly struck a balance that was designed to be fair both to the recipient
20 and the transmitter of a call, believing that allowing an individual to file an action in small
21 claims court to redress the nuisance of unsolicited calls and to recover up to \$1,500 per
22 call was an adequate incentive to address what is at most a minor intrusion into an
23 individual's daily life. *See Kim v. Sussman*, No. 03 CH 07663, 2004 WL 3135348, at *2
24 (Ill. Cir. Ct. Oct. 19, 2004). To engraft on this statutory scheme the possibility of private
25 class actions, with potential recoveries in the millions of dollars, would be fundamentally
26 unfair and inconsistent with the nature of the harm that Congress attempted to redress
27 with the TCPA. *See id.* Based on this analysis, several courts have found that class
28 actions are not a superior method for adjudicating TCPA claims. *See, e.g., Forman*, 164



1 F.R.D. at 404; *Local Baking Products, Inc.*, 23 A.3d at 474; *Kim*, 2004 WL 3135348, at
 2 *2; *Freedman v. Advanced Wireless Cellular Commc'ns, Inc.*, No. SOM-L-611-02, 2005
 3 WL 2122304, at *2-3 (N.J. Super. Ct. Law Div. June 24, 2005); *Applestein v. Fairfield*
 4 *Resorts*, No. 09-2007-0004, 2009 WL 5604429, *10-11 (Md. Ct. Spec. App. July 8,
 5 2009).

6 The same analysis applies here. Plaintiff seeks “a minimum of \$500 in damages
 7 for each violation of” the TCPA. Moreover, Plaintiff does not allege—nor could he—that
 8 he was damaged by the receipt of the Text Messages. While Congress provided Plaintiff
 9 the right to seek up to \$1,500 for his receipt of a text message, Congress did not intend
 10 to allow Plaintiff to bring a multi-million dollar class action based on what was at most a
 11 minor nuisance. Because proceeding with a class action is not a superior method for
 12 adjudicating Plaintiff’s TCPA claim, the Court should deny Plaintiff’s motion for class
 13 certification.

14 **6. Plaintiff has not demonstrated that common questions predominate over**
 15 **questions affecting only individual class members.**

16 In addition to demonstrating superiority, a plaintiff relying on Rule 23(b)(3) must
 17 demonstrate that questions of law or fact common to the class members predominate
 18 over any questions affecting only individual members. *See In re Wells Fargo Home*
 19 *Mortgage Overtime Pay Litig.*, 571 F.3d 953, 957 (9th Cir. 2009). Where, after
 20 adjudication of the class-wide issues, a plaintiff would still need to introduce significant
 21 individualized proof or argue a number of individualized legal points to establish most or
 22 all of the elements of his individual claims, such claims are not suitable for class
 23 certification under Rule 23(b)(3). *See Avilez v. Pinkerton Gov’t Servs.*, 286 F.R.D. 450,
 24 466 (C.D. Cal. 2012). While the predominance inquiry overlaps with the commonality
 25 inquiry of Rule 23(a), the predominance inquiry is “far more demanding,” and the plaintiff
 26 must satisfy it through an affirmative evidentiary showing.

27 Numerous courts have found that individual issues predominate in TCPA claims,
 28 thereby preventing certification under Rule 23(b)(3). *See, e.g., Gene And Gene LLC*,



1 541 F.3d at 326 (denying certification of TCPA claim based on lack of predominance
2 under Rule 23(b)(3)); *Kenro, Inc.*, 962 F. Supp. at 1169 (same); *Vigus*, 274 F.R.D. at
3 237-38 (same); *Forman*, 164 F.R.D. at 404 (same); *G.M. Sign, Inc.*, 2011 WL 248511, at
4 *7-9 (same); *see also supra* Part B.2 at n.2.

5 As with these cases, Plaintiff has failed to meet his burden of showing that
6 common issues predominate. Specifically, in adjudicating Plaintiff's proposed class
7 action, the Court would need to conduct individual inquiries into the following issues: a)
8 who sent each text message at issue to each putative class member, b) whether each
9 putative class member consented to receiving text messages from Defendant or the
10 sender, and c) if a class member received a text message from a person other than
11 Defendant, whether the sender of that text message was acting as Defendant's agent.
12 *See Thomas*, 879 F. Supp. 2d at 1084.

13 Plaintiff's case law does not change this analysis. In these cases, the plaintiffs
14 had submitted evidence to the court demonstrating that all of the putative class members
15 had received the calls under the exact same circumstances, where the issue of consent
16 could be resolved on a class-wide basis. *See, e.g., Agne v. Papa John's Int'l*, 286 F.R.D.
17 559, 567 (W.D. Wash. 2012) (finding that Rule 23(b)'s predominance inquiry satisfied
18 where the question of whether the process of ordering pizza constituted consent to
19 receive future texts could be answered on class-wide basis);

20 In direct contrast to these cases, Plaintiff has offered no evidence that the putative
21 class members received text messages in the same, uniform manner or as the result of
22 the same, uniform process. Additionally, Plaintiff has offered no evidence about whether
23 the texts at issue were sent by the same person. Plaintiff has offered no evidence that
24 the sender(s) of the texts obtained class members' phone numbers through the same
25 process, or what that process was. Plaintiff has offered no evidence about whether class
26 members withheld their consent to receive texts in the same manner and how Defendant
27 or the sender(s) of the texts disregarded that declination. Finally, Plaintiff has offered no
28 evidence about whether all of the senders of the text messages were agents of



1 Defendant. While in certain circumstances these individual questions could be minimized
2 by a plaintiff's evidentiary showing of uniform facts as to each class member, Plaintiff has
3 made no such showing here.

4 In summary, because individual questions of fact and law predominate over any
5 common questions, Plaintiff has not satisfied his burden under Rule 23(b)(3).

6 CONCLUSION

7 For all the reasons set forth above, the Court should deny Plaintiff's motion for
8 class certification.

9
10 Respectfully submitted,

11 DATED: November 18, 2013

KRONENBERGER ROSENFELD, LLP

12
13 By: s/ Jeffrey M. Rosenfeld
14 Jeffrey M. Rosenfeld

15 Attorneys for Defendant Net 1 Promotions,
16 LLC dba Click Media
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CERTIFICATE OF SERVICE

I hereby certify that on November 18, 2013, I electronically filed the foregoing document with the Clerk of the Court by using the CM/ECF system, which will send notification of such filing to all counsel of record electronically.

KRONENBERGER ROSENFELD, LLP

By: s/ Jeffrey M. Rosenfeld
Jeffrey M. Rosenfeld

KRONENBERGER ROSENFELD

150 Post Street, Suite 520, San Francisco, CA 94108

